

REQUEST FOR PROPOSAL (RFP) ANNOUNCEMENT COMMUNITY RESOURCE DEVELOPMENT PLAN (CRDP)

NOVEMBER 14, 2025

KERN REGIONAL CENTER (KRC) FOR FISCAL YEAR 2025-2026

PROJECT ID# KRC-2526-8

KRC is a private non-profit agency under contract with the State Department of Developmental Services (DDS) to provide services to persons with developmental disabilities in Kern, Inyo and Mono Counties. Developmental disabilities include intellectual disability, cerebral palsy, autism, epilepsy, and other neurological conditions.

Consistent with the Lanterman Developmental Disabilities Services Act and the promotion of community-based services for all people with Developmental Disabilities, Kern Regional Center is currently accepting proposals, and invites the community at large, to develop one (1) Children/Adolescent (ages 10-17 years old), Specialized Residential Facility/Level 7 group home for male or female in Kern County. The applicant must demonstrate experience and a relevant background in providing services to persons with developmental disabilities. Proposals submitted after the indicated timeline dates, and/or are not completed per this RFP will not be considered.

Visit <u>www.Kernrc.org</u> to view and download complete RFP. Hard copies of the RFP can be available for in-person pick up at KRC's main office in Bakersfield upon request. For further information on obtaining an RFP, you may contact Rome Quiton, Community Service Specialist at, (661) 852-3339 or Rquiton @Kernrc.org.

There will be an RFP Orientation on Friday, January 23, 2026, at 3:00 pm via ZOOM to provide applicants with an opportunity to ask questions regarding specifics to this RFP and the RFP process. *This orientation is voluntary and it is NOT required in order to submit a proposal.* To register, please submit a request to participate to Rquiton@Kernrc.org.

RECEIPT OF PROPOSAL DEADLINE

Documentation: Five (5) hard copies of the application, proposal and all applicable attachments must be received by **Friday**, **February 13, 2026 no later than 5pm** at:

Kern Regional Center Attn: Rome Quiton, CSS 3200 N. Sillect Ave. Bakersfield, California 93308

***In addition, please send an electronic copy of the proposal to Rquiton@Kernrc.org.

***Proposals received after the above deadline date and time will not be considered.

SUBMITTING AND REVIEWING OF THE PROPOSAL

All proposals must be completed and organized in accordance with Exhibits A through H. Proposals that do not follow any of these above-referenced exhibits are considered by the committee to be incomplete and will not be considered. **Late or incomplete applications will not be accepted for review or consideration.**

All proposals will be scored for the written and oral presentations in accordance with Exhibits C and D. After review of the written proposal, if the committee determines that the applicant cannot meet licensing and/or other minimum professional criteria specific to the project applied for, the proposal will be disqualified at that time. KRC will appoint a three to five-member committee to score each proposal and conduct interviews with each applicant. The final decision of the committee is not subject to appeal. All applicants will receive notification of KRC's decision regarding their proposal. In person interviews for selected applicants are anticipated to take place on Friday, February 27, 2026, beginning at 9:00am.

RESERVATION OF RIGHTS

Kern Regional Center reserves the right to request or negotiate changes in a proposal, to accept all or part of a proposal, or to reject any or all proposals. KRC may, at its sole and absolute discretion, select no provider for these services if, in its determination, no applicant is sufficiently responsive to the need.

Kern Regional Center reserves the right to withdraw this Request for Proposal (RFP) and/or any item within the RFP at any time without notice. Kern Regional Center reserves the right to disqualify any proposal which does not adhere to the RFP guidelines. This Request for Proposal is being offered at the discretion of KRC. It does not commit KRC to award any grant.

TIMELINES:

| Request for Proposal: | November 13, 2025 |
|---|---|
| Announcement Release & Posting | |
| General orientation meeting on the RFP Process, | Friday, January 23, 2026 *Orientation will be held by Kern Regional Center via Zoom at 3:00 pm. |
| timeline, and Q&A session. | *To register please submit a request to participate to Rquiton@Kernrc.org *If you require an interpreter, please submit a request to Rquiton@Kernrc.org no later than January 12, 2026 by 5:00pm. |
| Deadline for receipt of Proposal | Friday, February 13, 2026 no later than 5pm. Proposal received after said date and time will not be considered. *Please submit five hard copies *Also send an electronic copy via email to Rquiton@Kernrc.org |
| Interviews and oral presentations | If your proposal is selected, you will be contacted and invited to an in-person interview at Kern Regional Center on Friday, February 27, 2026, beginning at 9am. |
| Notice of Selection sent | Friday, March 06, 2026 |

SPECIALIZED RESIDENTIAL/LEVEL 7 CHILDREN/ADOLESCENT GROUP HOME

Service Need: One (1) Children/Adolescent Specialized/Level 7 Residential Group Home.

Service Area: Bakersfield

Number of Consumers: Four (4)

Gender: Male or Female

Age Range: 10 to 17 years old

Placement Profile: Individuals whose identified level of care needs meets a level 7 criteria per DDS directive dated,

02/04/25: https://www.dds.ca.gov/rc/vendor-provider/rate-reform/directives-updates/

Funding: Customizable Rate ("calculated using the vendored capacity, direct care staffing hours, staff qualifications,

consultant hours, and identified fixed costs" per DDS directive dated 02/04/25).

Startup funding: \$250,000

Start-up funds can only be used for non-recurring costs associated with initially establishing a service, which may include administrative components, licensing, household furnishings and supplies, personnel recruitment and training expenses, general equipment, and other costs as described per the contract. <u>Start-up funds are not intended to cover 100% of the development costs</u>.

Proposal Deadline: February 13, 2026 by 5:00 pm

Service Description:

Consistent with the Lanterman Developmental Disabilities Services Act and the promotion of community-based services for all people with Developmental Disabilities, Kern Regional Center is currently accepting proposals to develop one (1) Children/Adolescent, Specialized Residential Facility/Level 7 Group Home to serve and support four (4) female or male consumers ages 10 to 17 years old.

The group home must be licensed through the Department of Social Services, Community Care Licensing for four (4) non-ambulatory beds as well as being willing to accept consumers utilizing wheelchairs. The group home must have individual rooms and serve consumers who are diagnosed with developmental disabilities and **exceed** level of care of a Level 4I/Level 6 criteria, which include but are not limited to, serving consumers with <u>extreme</u> needs of activities of daily living skills, emotional/mental and behavioral challenges such as physical aggression, self-injurious behaviors, property destruction, AWOL/elopement, resistiveness, tantrums, have forensic involvement/histories, and require intensive supervision and constant visual monitoring.

This home must be developed to meet the Centers for Medicare and Medicaid Services (CMS) regulations regarding Home and Community Based Services (HCBS) Ten Federal Rule Requirements. All services to be provided must be delivered with the intent of maximizing use of consumer choices and preferences. Service provisions will be based upon person centered planning and individual client outcomes.

General Requirements:

- The group home will require licensure by Community Care Licensing (CCL) prior to vendorization by KRC
- Program, administrator and staff must meet all applicable CA Code Title 17 and Title 22 regulations and requirements: <u>Title 17</u>, <u>Residential Services & Quality Assurance Regulations</u> (Sections 56002-56059);
 - o CA Code_ Title 22, § 84064 Administrator Qualifications and Duties
- Program must meet applicable Americans with Disability Act (ADA) standards.
- Program design must meet the new level 7 requirements per DDS directive published 02/04/25. KRC's expectation is that the program must meet at least two of the following criteria:
 - Staffing hours required based on the contractual agreement or approved program design exceed the Service Level 4I/6 staffing requirements.
 - Consultant hours required based on the contractual agreement or approved program design exceed the Service Level 4I/6 requirement.
 - Staff qualifications outlined in the contractual agreement or approved program design are beyond a Direct Service Professional. This could include Registered Behavior Technicians, Certified Nursing Assistants, Licensed Vocational Nurse, Licensed Psychiatric Technicians.

*** Refer to page four and attachment B of the DDS directive published on 2/04/25 for more details: https://www.dds.ca.gov/rc/vendor-provider/rate-reform/directives-updates/

Applicant/Administrator/Staff Requirements and Qualifications:

- Applicants/Administrator must meet one or more of the Community Care Licensing (CCL) Title 22, Section 84064 requirements:
 - Have a master's degree in a behavioral science from an accredited college or university, plus a minimum of one year of employment as a social worker, as defined in Section 80001s.(4),
 in an agency serving children or in a group residential program for children OR
 - Have a bachelor's degree from an accredited college or university, plus at least one year
 of administrative experience or supervisory experience over social work, childcare,
 and/or support staff providing direct services to children in an agency or in a
 community care facility.
 - Have completed at least two years at an accredited college or university, plus at least two years administrative experience or supervisory experience over social work, childcare, and/or support staff providing direct services to children in an agency or in a community care facility.
 - o Have completed high school, or equivalent, plus at least three years administrative experience or supervisory experience supervising social work, childcare, and/or support staff providing direct services to children in an agency or in a community care facility.
 - Applicants must be in good standing with Community Care Licensing, State Department of Health Services and any placement agency the applicant may be currently vendored/contracted with.

- Applicants must have a minimum of 2 years' experience working in a Level 4I/Level 6 facility providing services to children and/or adolescents with challenging behaviors.
- The administrator for the group home must have a current children's administrator certificate from Community Care Licensing, have completed KRC's residential services orientation course, and meet the Direct Support Professional Training year one and two training requirement. The administrator must also be PART or CPI certified.
- Applicants must have a proven history of positive working relationships with the community and applicable government agencies.
- Applicants with a history of deficiencies issued by a licensing agency, corrective actions issued
 by the regional center and/or similar actions taken by a placement or oversight agency may not
 be considered for this development.
- Applicants must have a proven history of financial responsibility, stability, and soundness. Verification of this must be submitted with the proposal.
- Applicants for the level 7 group home must have an identified board-certified behavior consultant. This licensed individual must have a minimum of two years' experience working with persons with developmental disabilities and be approved by KRC.
- All staff must have six months' prior experience working with consumers with developmental disabilities and be DSP 1 certified within their first year of employment, and DSP 2 certified within their second year of employment.
- All staff must be First Aid and CPR certified.
- All overnight staff must be awake.
- Service Provider will implement the use of Professional Assault Crisis Training (Pro-ACT) and/or Crisis Prevention Intervention. Service Provider will ensure that all staff are trained in Pro-ACT and/or Crisis Prevention Intervention within 45 days of employment and the training will be reviewed annually.
- The contracts for the project will require an agreement that the grantee will provide, at minimum, 120 months (ten years) of continuous service, based upon the date of the first placement. Failure to meet this term of service will require the awardee to repay a portion of the original start-up grant, i.e., 12 months of service, repay 90% of original start-up grant; 24 months repay 80% of original start-up grant; 36 months repay at 70% of original start-up grant, etc.



EXHIBIT A

PROPOSAL AFFIRMATION

| ☐ Exhibit A: Completed RFP Proposal Affirmation | |
|--|--|
| ☐ Exhibit B: Completed RFP Application and Coversheet | |
| ☐ Exhibit C: Proposal Scoring Criteria- Written Proposal | |
| ☐ Exhibit D: Proposal Scoring Criteria- Oral Presentation | |
| ☐ Exhibit E: Conflict of Interest and Exclusion Verification | on |
| ☐ Exhibit F: Financial Statement | |
| ☐ Exhibit G: Start Up Budget | |
| ☐ Exhibit H: Direct Care Staff Schedule | |
| I affirm that the information presented in this proposa authored by the person(s) indicated. I understand that a any history of deficiencies or abuse will be cause for failure to meet minimum qualifications as stated in the submissions, any missing information (e.g., sections), a allowance will also be cause for disqualification. I also selected for development, further discussion for final as | any falsification of information or failure to disclose immediate disqualification. I also understand that RFP, late proposal submissions, facsimile proposal and any proposals in excess of the maximum page understand that in the event that my proposal is |
| Signature | Date |
| | |

KRC RFP 2526-8 PROPOSAL COVERSHEET

Must be submitted by Friday, February 13, 2026 by 5pm, with all required exhibits

| DATE:/ | | |
|--|---|--------------------|
| APPLICANT / AGENCY NAME: | | |
| CONTACT PERSON: | | |
| BUSINESS ADDRESS: | | |
| | | _ |
| | | _ |
| BUSINESS PHONE: | FAX: | _ |
| EMAIL ADDRESS: | | _ |
| WEBSITE ADDRESS: | | |
| If the applicant is a corporation, please attacl of the corporation. | h a separate sheet of paper listing all pri | ncipal members |
| Please indicate the identification number and of Five copies of each proposal you are applying the state of the copies of each proposal you are applying the copies of each proposal your pr | 1 1 1 | are submitting. |
| I.D.# Project Description: | | |
| | | |
| Name of person authorized to sign a binding co | ontract with Kern Regional Center: | |
| NAME: | | |
| TITLE: | | |
| I am able to meet licensing, administrator and o the proposal(s) I am submitting. | other qualifications per Title 17 and Title 2 | 22 regulations for |
| X Signature / Date | | |
| SIGNALUIC / DAIC | | |

PROPOSAL FORMAT AND PROPOSAL SCORING CRITERIA FOR WRITTEN PROPOSAL

PROGRAM:

| A DDI ICANT | <u> </u> |
|--------------------------------|--|
| | |
| RATER: | |
| | proposals will be scored per the following scoring guidelines by each member of the ommittee in each of the areas below. |
| 0 | (Zero) Criteria not addressed at all |
| 1 | <u>Minimal Response</u> : Subject area is mentioned; however, applicant has not included any narrative or any supporting documentation that demonstrates an understanding of this particular proposal requirement. |
| 2 | $\underline{\text{Some}}$ supporting documentation and/or narrative discussion; however, the responses are $\underline{\text{not}}$ clearly articulated. |
| 3 | <u>Good</u> supporting documentation and/or narrative discussion; responses are more clearly articulated. |
| 4 | <u>Maximum Response:</u> Full supporting documentation and/or narrative discussion with exceptionally clear articulation making it readily apparent that applicant understands all aspects of the program development process. |
| A proposal ca | n receive a maximum score of <u>24</u> points per member |
| B. Content of | f Proposal |
| applicant shou | 1 <u>Education and Experience</u> : The proposal should clearly provide evidence that the cossesses the education and/or experience necessary to complete a project of this scope. The ald clearly demonstrate an ability to manage grants and/or programs successfully. Applicant should so freference and resumes. |
| document tha standards) and | <u>Proposed Resources:</u> The proposal should describe the location of the proposed services acility/program resources as well as all community resources). Such description should clearly the program will provide a normalizing, integrated, accessible experience (meets Section 504 I that the size and design of any proposed facility or program is adequate to accommodate program needs, outcomes and choices. |

Program Description: The proposal should clearly demonstrate that the program

| capabilities and needs or challenges, which are the basis for admitting or exiting consumers from the facility/program. The proposal must specify which consumer characteristics you are unwilling to work with in the facility/program. The proposal should describe the anticipated consumer service outcomes, the training techniques used to meet the service outcomes and the methodology used to collect the data to measure consumer service outcomes. The proposal should demonstrate a clear understanding and utilization of Person Centered Planning. |
|--|
| 4 Staffing: The proposal should clearly document the type and number of staff with job descriptions (include qualifications and job duties) for all positions. The proposal should clearly document the type and level of initial and ongoing training for all staff. The proposal should clearly demonstrate that staffing patterns and staff qualifications are consistent with the regulations and guidelines noted in the RFP, and are realistic when compared to similar program/services for all positions. |
| 5 Program Development: The proposal should clearly describe proposed timelines for development and completion of the proposed project. The applicant(s) should clearly document an understanding of program requirements. |
| Budget and Finance: The program budget should clearly display all costs associated with the proposal. The applicant(s) must demonstrate the ability to keep adequate fiscal records in accordance with all State and local requirements. Ongoing and start-up budgets should be included. Please refer to and complete Exhibit G. |
| TOTAL SCORE |

PROPOSAL FORMAT AND PROPOSAL SCORING CRITERIA FOR ORAL PRESENTAION

| PROGRAM: | |
|----------------|--|
| APPLICANT | · <u>:</u> |
| RATER: | |
| | presentations will be scored per the following scoring guidelines by each member of the w Committee in each of the areas below. |
| | nded owner/applicant must be the primary presenter during the oral presentation as they are responsible for all services provided. |
| 0 | (Zero) Criteria not addressed at all |
| 1 | <u>Minimal Response:</u> Subject area is mentioned; however, applicant has not included any narrative or any supporting documentation that demonstrates an understanding of this particular proposal requirement. |
| 2 | <u>Some</u> supporting documentation and/or narrative discussion; however, the responses are <u>not</u> clearly articulated. |
| 3 | Good supporting documentation and/or narrative discussion; responses are more clearly articulated. |
| 4 | <u>Maximum Response:</u> Full supporting documentation and/or narrative discussion with exceptionally clear articulation making it readily apparent that applicant understands all aspects of the program development process. |
| A proposal ca | an receive a maximum score of 32 points per member |
| 0 <u>Cc</u> | ontent of Presentation |
| - | Service Quality: Applicant clearly demonstrates an understanding and working knowledge nciples of integration and normalization and overall, demonstrates, through their presentation and ding of consumer needs and choices as related to services provided and service quality |
| — program į | 2 <u>Program Description:</u> Applicant clearly demonstrates a working knowledge of their blan and the ways in which they will implement the program description as related to the needs of |

the consumers.

| <u>Consumer Needs:</u> Applicant demonstrates knowledge of consumer's needs as related to |
|---|
| current Request For Proposal and Individual Life Quality Outcomes. This includes experience that relates to |
| current need. |
| |
| <u>Budget and Finance:</u> Applicant demonstrates an understanding of operating the service requested in the most cost effective manner and demonstrates clear knowledge of facility/program requirements to operate the facility/program in accordance with Title 17 and Title 22 regulations. |
| 5 <u>Experience:</u> Applicant clearly articulates pertinent experience for themselves, staff and consultants. |
| Training Issues: Applicant demonstrates an understanding of the need for training staff per the requirements noted in the RFP and regulations as well as to ensure consumer safety and success. Demonstrates an understanding of staffing levels that meet the consumer's needs as outlined in the RFP. |
| 7 Proposed Resources: Applicant successfully identifies community contacts that will ensure implementation of program plan. |
| 8 |
| <u>TOTAL SCORE</u> |

The written proposal and oral presentation can achieve a maximum score of <u>56</u> points per member. (Written proposal= 24 points; Oral presentation= 32 points)

CONFLICT OF INTEREST AND EXCLUSION VERIFICATION

CONFLICT OF INTEREST

According to Title 17 Regulations, Section 54314, the following individuals and entities shall not be vendored:

- 1. Any officer or employee of the state of California;
- 2. Any applicant in which an officer or employee of the State of California has a financial interest, as defined in the Government Code, Section 87103, except as permitted by Public Contract Code, Section 10430 (g), effective January 1, 1992;
- 3. Employees and board members of any regional center with a conflict of interest pursuant to Title 17, Sections 54500 through 54525, unless the conflict is eliminated or a waiver is obtained pursuant to Title 17, Sections 54522 through 54525;
- 4. Any applicant in which the regional center employee or board member has a relationship which creates a conflict of interest pursuant to Title 17, Section 54500 through 54525, unless the conflict is eliminated or a waiver is obtained pursuant to Title 17, Sections 54522 through 54525;
- 5. Regional Center Clients to provide services for, or to, themselves except to provide transportation or serve as their own Supported Living Services Vendor;
- 6. Except as specified in Section 54318 of these regulations, any applicant located outside the state;
- 7. Any applicant that has been determined to be an excluded individual or entity as defined in Section 54302 (b)(1). **I have read the above information and declare:**

| No present or po | otential barriers to becoming a vendor |
|------------------|--|
| exist. | |
| A current or pot | ential barrier to becoming a vendor |
| exists. | |

EXCLUSION VERIFICATION

"Excluded Individuals or Entities means those individuals and entities that have been placed on either the U.S. Department of Health and Human Services Office of Inspectors' General (OIG) List of Excluded Individuals/Entities or the Department of Health Care Services (DHCS) Medi-Cal Suspended and Ineligible Provider List of persons, or individuals and entities that have been convicted of a criminal offense related to involvement in any program under Medicare, Medicaid or the Title XX services program, or those individuals and entities that meet the criteria included in Title 17, Section 54311 (a)(6).

Pursuant to the Applicant/Vendor Disclosure Statement, all applicants and co-applicants are required to provide verification that the applicant and/or co-applicants are not listed on the State of California or the Federal Office of Inspector General databases for Ineligible Providers and Excluded Providers. As a requirement of this RFP, please screen all applicants/co-applicants using one the databases listed below. Please include a screen print of your results with your written proposal.

| The State of California Suspended and Ineligible Provider Lis | st can be found at: |
|--|--|
| LEIE Downloadable Databases Office of Inspector General | U.S. Department of Health and Human Services |
| The Federal Office of Inspector General "exclusions database http://exclusions.oig.hhs.gov | " can be found at: |
| Applicant Signature | Date |

FINANCIAL STATEMENT

| AS | OF | , 20 | |
|---|----------------------|------|--------------------|
| NAME AND ADDRESS OF APPLICANT(S) |) | | |
| ASSETS | | | |
| Cash on hand. Cash in commercial accounts. Savings accounts. Time deposits. Notes and receivables Inventory. Life Insurance (cash value) Stocks and Bonds (at market value) Land. Buildings and Improvements. Equipment, furniture and furnishings. Other Investments or Assets (describe): | | | |
| A. Total Assets | | | <u> </u> |
| LIABILITIES | | | |
| Accounts Payable (include installment contr Salaries and Wages Payable | | | |
| Real Estate Loans or Mortgages (balance d | ue): | | |
| Other debts (describe): | | | |
| B. Total Liabilities | | | \$ |
| OWNERSHIP (Equity) C. Total Ownership (different | nce between A and B) | | \$ |
| I DECLARE UNDER PENALTY OF PERJU ATTACHMENTS ARE CORRECT TO THE | | | O ANY ACCOMPANYING |
| COMPLETED BY | TITLE | DATE | |

REVISED

START-UP BUDGET Submitted to KRC for Approval

| Allowable Items | Projected Cost |
|---|-----------------------|
| *Purchase of Real Property | |
| *Down Payment for Real Property | |
| *Significant Modifications to Property | |
| *Modifications to Property | |
| *Vehicle Modifications | |
| *Sensitive Equipment | |
| Computers | |
| Printers | |
| Cell Phones | |
| Fax Machines | |
| Audio Video Equipment | |
| Photocopiers | |
| Camera Equipment | |
| Television Equipment | |
| Equipment/Non-expendable property | |
| *Furniture | |
| *Kitchen Equipment | |
| Other Allowable Expenses | |
| Administrative Overhead | |
| Advertising | |
| * Consultant fees | |
| Fingerprints | |
| Food (2 weeks prior to client placement) | |
| Household Supplies | |
| Insurance Liability/Malpractice | |
| Lease Payments | |
| License Application | |
| Linens/Blankets/Bathroom Supplies | |
| Office Supplies | |
| Program Supplies | |
| Lease/Rent (first and last months, plus security deposit) | |
| Staff Salaries (two weeks prior to | |
| client placement) | |
| Staff Training (two weeks prior to | |
| client placement) | |
| Telephone | |
| *Travel | |
| Utilities | |
| Total Requested Funds | |

(not to exceed contract award)

^{*}Additional responsibilities are associated with these items. Please review Contracts and Exhibits carefully.

DIRECT CARE STAFF SCHEDULE

EXHIBIT H

FACILITY: SIZE: LEVEL:

| HOURS | MON | TUES | WED | THUR | FRI | SAT | SUN |
|----------|-----|------|-----|------|-----|-----|-----|
| 1:00 AM | | | | | | | |
| 2:00 AM | | | | | | | |
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| OF HRS | | | | | | | |